

Damian Espinoza

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Education:

Texas A&M University | College Station, TX
Mays Business School, BBA in Management Information Systems

Expected Graduation: May 2027

GPA: 3.88

Southwest Texas Junior College | Del Rio, TX
College of Liberal Arts, Associate of Arts in General Studies

Graduation Date: May 2024

GPA: 3.95

Experience:

D&J Landscaping Services, Del Rio, TX. | *Entrepreneur/Business Owner* May 2023 - Aug. 2025

- Supervised and executed all landscaping projects and ensured timely and quality completion.
- Managed client relationships which resulted in high customer satisfaction and repeat business.
- Organized and managed financial management and budgeting which included pricing, invoicing, and expense tracking.

City of Del Rio Parks and Recreation, Del Rio, TX. | *Lifeguard* May 2024 - Aug. 2025

- Enforced safety regulations to ensure the safety of all swimmers and guests.
- Quickly responded to emergencies, performed first aid, and CPR.
- Communicated effectively with supervisors, team members, and guests to ensure a safe environment.

Hampton Inn and Suites, Del Rio, TX. | *Breakfast Attendant* May 2023 - Aug. 2023

- Provided excellent customer service to all guests.
- Performed food preparation, such as cooking, clearing tables, and serving food and drinks.
- Prepared and maintained food and equipment inventory records.

Riverside Realty and Property Management, Del Rio, TX. | *Office Receptionist* Aug. 2022 - May 2023

- Greeted clients entering the office, determined the purpose of visit, and directed clients to real estate agents.
- Scheduled appointments and maintained and updated appointment calendars.
- Tracked the status of listings and contracts.

Organizations:

Sports Management Society | *Director of Community Relations* Nov. 2024 - Present

- Manages relationships between business partners within the organization.
- Organizing event opportunities such as the Men's Final Four tournament, Adopt – A – Street, and Big Event.

Association of Information Technology Professionals | *Member Engagement Chair* Jan. 2025 - Present

- Participated in meetings and networking events with Management Information System professionals.
- Organized and coordinated 5+ social events and networking opportunities for the members to reach their full potential.

Breakaway Prayer Team | *Member* Jan. 2025 – May 2025

- Responsibilities consist of praying for attendees, praying over Texas A&M's campus, the Breakaway community, and the greater mission of the gospel while offering encouragement.

Association of Latino Professionals for America | *Member* Jan. 2025 – Present

- Participated in professional development workshops and networking events with industry leaders.
- Participated in cultural events and service initiatives promoting leadership, inclusivity, and student empowerment.